

**ESPERANZA**  
**AN AUBERGE RESORT**

- OPENING DATE:** February 2002
- ADDRESS:** Esperanza Resort  
Carretera Transpeninsular km 7  
Manzana 10, Punta Ballena  
Cabo San Lucas BCS Mexico 23410
- Hotel Reservations and Information  
866-311-2226  
310-453-6212  
[www.esperanzaresort.com](http://www.esperanzaresort.com)
- ARCHITECTS:** Backen/Gillam Architects, in association with  
Mario Maldonado of GV Arquitectos
- INTERIOR DESIGNERS:** Wilson Associates, Dallas, Texas
- DESCRIPTION:** Esperanza encompasses a 57-room resort, 60 privately owned villas and 36 private residences situated in an incomparable natural setting on Baja's Sea of Cortez. All of the hotel's spacious rooms open to reveal sweeping ocean views. The resort also features a world-class oceanfront restaurant, full-service spa, four swimming pools and private beach as well as access to championship golf and recreational activities nearby. The resort is a member of the prestigious Relais & Châteaux collection.
- LOCATION:** Esperanza is located on the Baja Peninsula, four miles outside of the town of Cabo San Lucas, Mexico. The oceanfront hotel is perched on the bluffs of Punta Ballena ("Whale Point") overlooking two private coves on the majestic Sea of Cortez. The resort is situated a short 10-minute drive from Cabo San Lucas and 30 minutes from the historic colonial town of San Jose del Cabo and San Jose del Cabo International Airport, which services many major U.S. cities.
- ACCOMMODATIONS:** The hotel has 57 casitas and suites, 60 privately owned villas and 36 private residences providing residential accommodations for families and groups. Accommodations range from one to four bedrooms and from 925 to 4,000 square feet. Interiors showcase a regional seaside design with original art; handcrafted furnishings; large private terraces with infinity edge hot tubs; and spacious bathrooms with deep soaking tubs and showers built for two. In-room amenities include flat-screen televisions; complimentary high-speed wireless Internet access;

iPod docking stations; all-natural rubber Harmony™ yoga mats, and Esperanza's signature in-room bath amenities made with natural essential oils, organic vegetable oils and pure fruit ingredients.

**RESORT AMENITIES:**

Poolside guests are offered the following complimentary amenities:

- Frozen popsicles
- Snow cones
- Refreshing misters
- Fruit skewers
- Aloe cubes
- Hand and foot massages

Fully-loaded iPods are available for complementary use, with an option to purchase.

Guests are offered complimentary breakfast daily at El Restaurante and personal concierge services.

Complimentary yoga classes are offered daily in the resort's 1,000 square-foot yoga studio. All rooms feature complimentary in-room yoga mats and fitness DVDs.

Custom pet beds with Rivolta Carmignani Italian linen sheets and pet room service menu.

**RESORT DINING:**

Outstanding cuisine is served in five beautiful settings and available for private in-room dining.

***El Restaurante:*** Carved into the bluffs overlooking the Sea of Cortez, the signature restaurant features Mediterranean influenced cuisine which is complemented by an extensive wine list and a selection of more than 100 tequilas. El Restaurante serves breakfast, lunch and dinner daily.

***El Bar:*** Adjacent to the restaurant is El Bar, a casual bar and lounge serving appetizers, lunch and dinner daily. Entertainment is provided to complement the tequila, wine and cigar menu.

***La Palapa:*** The private palapa grill located at the residence club offers casual outdoor dining with amazing views, exhibition kitchen and swim up bar. La Palapa is open for lunch and dinner daily.

***La Terraza Americana:*** The casual restaurant serves American favorites and is open for lunch daily.

***Las Estrellas:*** This casual lunchtime restaurant serves a variety of pizzas, appetizers and American fare.

In addition, guests can enjoy weekly culinary events including:

**Mexicanisimo:**

An Oceanside evening of Mexican music, food, drinks and handicrafts under the stars. A Mariachi entertains and the evening culminates in a barrage of fireworks. Guests can enjoy the festivities every Thursday from 6:30 to 9:30 p.m.

**Carnavalisimo:**

An authentic Mexican Beach BBQ with live music and salsa dancing available for guests every Wednesday night from 6:30 p.m. to 9:30 p.m.

**BOUTIQUES:**

Two separate retail boutiques are located at the hotel. The hotel boutique carries unique items from local artisans, as well as a collection of resort apparel and Esperanza's own unique line of private-label goods. The spa offers fitness products and accessories. An art gallery displays contemporary works by Mexican artists available for purchase.

**THE SPA AT ESPERANZA:**

The award-winning Spa at Esperanza incorporates the elements of water, light, desert and sea. The spa offers a wide variety of pampering, restorative and wellness treatments and fitness conditioning.

Spa hours are from 9:00 a.m. to 8:00 p.m. daily.

Spa facilities include:

- A variety of unique therapeutic massage and revitalizing treatments
- Steam cave
- Soaking tubs
- Outdoor showers
- Movement studio (yoga and Pilates)
- VIP couples treatment room
- Freestanding hairstyling, manicure and pedicure studio
- Sunning garden
- Complimentary aguas frescas beverages
- A full-service fitness facility with state-of-the-art equipment, including cardiovascular machines, elliptical cross-trainers, stationary bikes, free weights and more. Fitness specialists are available for personal training and private consultation.

**LA GALERIA**

La Galeria is the first open-air gallery in Cabo San Lucas, featuring 36 works of the most important Mexican and Latin American sculptors and more than 60 paintings works of five of

the best new contemporary painters in México. Local gallery tours and art classes are also available through the concierge.

**RESIDENCE CLUB**

The Residence Club is an exclusive ownership opportunity available at Esperanza, featuring 60 two, three and four-bedroom fully equipped luxury villas with all privileges of the resort. Membership is customized to the residency desires of each individual, from one-eighth to one-fourth villa ownership.

Villa units are offered from 2,400 to 4,000 square feet of indoor and outdoor living space. Designed by the award-winning team of Backen and Gillam Architects, the villas cleverly incorporate the environment and take advantage of the magnificent ocean views. Each villa has its own private courtyard entrance and master suites that include bathrooms featuring double vanities and spa tubs. Ground-floor villas have private plunge pools.

The villas feature casually elegant handcrafted furniture, original artwork and all the luxuries of home. Members need only bring clothing and perhaps a set of golf clubs to make their stay perfect.

**AUBERGE PRIVATE  
RESIDENCES AT ESPERANZA:**

The Auberge Private Residences at Esperanza are a collection of 36 three and four-bedroom homes offering between 3,000 and 4,000 square feet of indoor and outdoor living space.

Available for private ownership or for guests, amenities include an exclusive Owner's Club, lushly landscaped with terraced seating, several pools and poolside service from Esperanza, private golf cart per home and a membership to the Punta Ballena Beach Club, with private cabanas, beach access, restaurant and ocean side pool.

**EVENT FACILITIES:**

For private dinners, executive meetings and weddings, Esperanza offers more than 2,000 square feet of indoor and outdoor space.

**RESORT PROGRAMS:**

**Mexican Wine Journey:** Learn about the many grape varieties grown in Mexico and the rich history of how the Mexican winemakers perform their craft, while also enjoying cuisine specially prepared to accentuate the flavors of the wines being tasted. This unique experience takes place every Friday afternoon from 5:00 to 6:00 p.m. during the winter months, and 6:00 to 7:00 p.m. during the summer months.

**Tequila Tasting:** Learn all about Tequila and experience the flavors of white, semi-aged and aged Tequilas while being initiated into the Blue Agave Society, an exclusive club created by the resort's master tequilero. The tasting is offered every Tuesday and Saturday from 5:00 to 6:00 p.m. at El Bar.

**Spanish Lessons:** Complimentary Spanish lessons are available every Tuesday and Thursday from 10:00 to 11:00 a.m. at the Residence Club.

**Salsa Lessons:** Complimentary Salsa lessons available twice weekly.

**San Jose Art Gallery Tours:** Esperanza offers guided art tours through San Jose's art district, which features a variety of art galleries and art craft stores.

**GOLF:**

Los Cabos has four championship-level courses nearby that are accessible for guests to enjoy. Tee times will be arranged through the resort's concierge staff. Greens fees range from \$175 to \$250 for 18 holes at the following courses:

**Cabo Del Sol** – An 18-hole Jack Nicklaus-designed ocean course, open for outside play, and a Tom Weiskopf-designed 18-hole desert course.

**Palmilla** – A 27-hole Jack Nicklaus designed course, open for outside play.

**Cabo Real** – An 18-hole, Robert Trent Jones-designed course, open for outside play.

**Cabo San Lucas Country Club** – Roy Dye designed 18-hole course.

**SPORT FISHING:**

Los Cabos is one of the world's great sport fishing destinations, famous for its concentrations of swordfish and sailfish, and is known as "The Marlin Capital of the World." Esperanza's concierge can arrange group excursions on private charters.

**HORSEBACK RIDING:**

Scenic horseback riding is available nearby. Riding trails traverse Baja's desert setting and the beaches of Los Cabos.

**AREA ACTIVITIES:**

- Historic San Jose del Cabo
- Snorkeling
- El Arco (Land's End)
- Sailing
- Golfing
- more -
- Diving
- Surfing
- Deep Sea Fishing
- Scenic Beaches
- Todos Santos
- Whale Watching
- Bay Cruises
- Shopping
- Cabo San Lucas
- Kayaking
- Tennis

**DISTANCE FROM AIRPORTS:**

San Jose del Cabo	30 minutes
La Paz	2½ hours

**CLIMATE:**

Southern Baja, a subtropical desert, assures 350 sunny days with a warm year-round climate, low humidity and cool breezes. Average daily temperatures are in the mid-70s, with summer averaging mid 80s and 90s. Light sweaters and jackets are recommended in the evening.

**CURRENCY:**

Pesos are the currency in Mexico; however, most restaurants, taxis and shops accept U.S. dollars and major credit cards. Hotels and banks will change currency at the established daily rate of exchange.

**ABOUT AUBERGE RESORTS:**

Auberge Resorts is a collection of exceptional hotels, resorts and private clubs, each with a unique personality that assures a memorable guest experience. Among the distinctive properties are Auberge du Soleil, Napa Valley; Esperanza, Cabo San Lucas; Calistoga Ranch, Napa Valley; The Inn at Palmetto Bluff, Bluffton, S.C.; Encantado, Santa Fe, N.M.; Rancho Valencia, Rancho Santa Fe, Calif. and, with several others currently in development. While Auberge Resorts nurtures the individuality of each establishment, all are characterized by a set of communal elements: intimate, understated elegance; captivating locations that inspire exceptional cuisine and spa experiences; and gracious yet unobtrusive service. For more information about Auberge Resorts, please visit [www.aubergeresorts.com](http://www.aubergeresorts.com).

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